

# SOLUTIONS



A NEWSLETTER FROM LESKO RESTORATIONS, INC. DECEMBER 2001

## A Picture Worth a Thousand Words: '#1 Service Provider - Four Consecutive Months'

Outstanding service does get recognized, and Lesco has again earned recognition where it counts the most – from our clients. First Union National Bank has for four months in a row ranked its Corporate Real Estate department #1. Lesco maintains some 1300 locations for First Union/Wachovia.



scores for the month of August were outstanding. Thanks to everyone for supporting our bank customers and making our division first in overall satisfaction."

Robert Pennington, vice president of First Union Corporate Real Estate, shared these words with Toby Chapman, Lesco president: "Please thank all of your folks on a great job!"

Tim Walters of First Union expressed his appreciation with these words: "Our internal service measurement

A picture is worth a thousand words, but the one word Lesco people love to hear is "Thanks!"

## MOLD

Exactly how much harm can a little mold do?

So the roof leaks a little, and the windows when it rains. Big deal.

Big deal is right! A little mold can make you very sick. A little mold can shut down your building, as it has school buildings all over the country. A little mold can land you in court.

"We try not to scare our customers, but we



Pat Lauro

Lesco is an IAQA certified mold remediation contractor.

are advocating taking care of small problems before they get to be big ones," explained Pat Lauro, who heads up Lesco's

restoration and waterproofing operations. "Mold starts with water, with a leak, usually in the roof, in pipes, even through walls. The presence of water leads to the presence of mold and some of it goes way beyond nasty."

Take *Stachybotrys atra*. According to an article in the October 12-14 issue of USA

Weekend, *Stachybotrys atra* is an especially lethal mold that creates airborne toxins called mycotoxins that can cause breathing difficulties, memory loss, and bleeding in the lungs.

In fact, mold-related litigation can be one of the results – litigation against insurance companies, construction companies, school systems, and employers.

"Obviously, proper maintenance is key to avoiding these kinds of problems," said Lauro. "Taking care of

the integrity of your building through regular inspections and proper repairs ultimately saves building owners a great deal of money and trouble."

What are the keys?

1. Regular inspections.
2. Proper and timely repairs.
3. Scheduled follow-up.
4. Call Lesco at 1-800-669-5950.

All of us at Lesco,  
Wish each of you,

Peace  
On  
Earth

## Greenville's New History Museum Gets the Lesco Waterproofing Touch

Greenville, South Carolina's rich history will soon be on display in its new Regional History Museum, currently under construction in downtown Greenville.

Lesco was fortunate to play a role in the construction of the new museum, putting to work our experience in below-grade waterproofing.

General contractor for the project is Harper Corporation of Greenville and architect is Pazdan-Smith Group.

According to Ed Ritts, executive director, "the Greenville Regional History Museum will 'edutain' the public about the history of the upstate from the Cherokees to BMW, and will be chock full of computer-driven interactive exhibits.

Construction should be completed by the end of 2002, with work on exhibits to follow.

*"Do it right the first time" must be the commitment when it comes to below-grade waterproofing. Lesco's expertise was put to use on the Greenville Regional History Museum, currently under construction.*



## FYI

### Lesco Restoration & Waterproofing Services Include:

- historical masonry and stone repair
- recaulking and reglazing
- elastomeric waterproofing coatings
- shelf angle repair
- concrete and masonry sealers
- concrete repair
- epoxy injection
- foam grout injection
- waterproof traffic coatings
- single-ply and modified bitumen roofing systems
- synthetic stucco (EIFS) repair
- stucco repair
- parking deck repair
- brick repair
- terra cotta repair
- stone and brick repointing
- expansion joint repair
- exterior building cleaning
- roof repair and replacement
- maintenance
- consulting

## CLIENT SPOTLIGHT

### Brown Investment Properties

- Greensboro, North Carolina
- Founded in 1960
- Full-service regional real estate company with its primary market in North Carolina's Piedmont Triad
- Real estate / property management
- Affiliated with TCN, Worldwide Real Estate Services
- 15 active brokers managing "everything but houses," including apartment complexes, shopping centers, commercial office buildings, medical facilities, and office space
- Manage over 2,371 residential units and 1,058,198 square feet of commercial and industrial space for an investment portfolio of over \$175 million



*Ann Buffington, leasing agent with Brown Investment Properties of Greensboro, NC, stands before Professional Medical Center, a property owned by a group of physicians.*

## Mike Morse Brings Depth of Experience to Raleigh Office

Experience is so important in the business of restoration and waterproofing, and Lesco welcomes aboard a newcomer to us, but certainly not to the business.

Mike Morse brings along outstanding credentials as he joins Lesco in our Raleigh office. Mike has 12-plus years of sales and project management experience specializing in concrete work, structural repairs, and coatings. He is an OSHA 500 safety trainer.



Mike Morse

An active leader in his profession, Mike is currently the treasurer and the incoming vice president of the Carolina Chapter of the International Concrete Repair Institute.

Mike resides in Wake Forest, North Carolina and serves the region from Winston-Salem east to the coast and into Virginia.

To get in touch with Mike, give him a call at 919-831-1107 or e-mail him at [mmorse@lesco.net](mailto:mmorse@lesco.net).

## Reynolds Coliseum Parking Deck At NC State Gets Lesco Attention

Lesco's long resume of projects at major universities just got a little longer.

Lesco was recently called to re-coat the pedestrian areas at the Reynolds Coliseum parking deck at North Carolina State University in Raleigh. The deck had been experiencing

water penetration in a number of areas, a condition that was hampering pedestrian traffic and also causing concerns over individual's vehicles.

Lesco cut out and replaced the old caulk in these affected areas, and then

applied an acrylic-based elastomeric coating.

The result? Now the vehicles and their owners can come and go without getting wet.



## How Does Your Parking Deck Look?

It reflects poorly on you when your parking deck starts showing the wear and tear. Give Lesco a call at 1-800-669-5950 and let us take a look.



## A Message From Our President

Now that the recession is officially upon us, what do we do now?

At Lesco, recessions seem not to affect us quite as much as other construction organizations,

because we are in the repair, remodeling, and restoration business. Our work is fairly steady, and smart building owners know they have to keep their

properties in shape, even during a recession.

We all saw it coming. Here at Lesco, we reexamined our expenses, we outsourced some work, and we invested more in

Smart building owners know they have to keep their properties in shape, even during a recession.

employee development and marketing.

We created new procedures that are more efficient, and we continued to communicate with our employees and customers about the changes we were making.

America is not going out of business, and the economy will turn around. The smart property managers will be ready with well-maintained buildings that keep and attract paying customers.

While 2001 hasn't been the best year, Lesco is solid and stable and looking to the future. We will be ready when this recession leaves us. I hope you are too!

Thanks for your support.



Toby Chapman, President

# SHAKE, RATTLE, & CODES

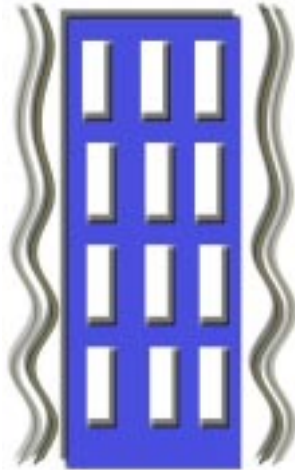
## Earthquake Concerns, Building Codes, Now Coast To Coast

When I say "earthquake," what city first pops into your mind?

You probably said "San Francisco." After all, that's a city where you must be prepared for the possibility, or even the probability, of an earthquake.

And if I said "Charleston," you would probably think about carriage rides along the Battery in South Carolina's most historic and picturesque city.

Think again. According to the latest



research, Charleston and, in fact, the entire Southeast, are vulnerable to damage from earthquakes. Don't forget the great Charleston earthquake of 1886.

In the September 2001 issue of "Building Design & Construction" magazine, the details come to light.

The result is that tighter seismic requirements are being incorporated into the 2003 International Building Code (IBC). Areas once considered low risk will have to meet the same building codes as San Francisco or LA.

One key factor in ratings is the building site itself. A city's ratings can vary from site to site depending on soil conditions. The new code relies on the relationship of an area's ground motions and the site's soil.

# FYI

## Lesco Parking Deck & Related Services

- asphalt repairs
- asphalt resurfacing
- curb and gutter replacement
- storm water run-off
- sealcoating utilizing Jennite and Tarconite sealer
- parking lot additions
- traffic control modifications
- ADA provisions
- clearance and directional signage
- pressure washing
- expansion joint repair
- caulking
- striping
- concrete repairs
- surveys
- clear sealers

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SHARE THE NEWS!

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